



# POS By MICROPOWER

## MANAGING ALL ASPECTS OF POINT-OF-SALE TRANSACTIONS

POS by Micropower offers everything you would expect of a state of the art point-of-sale system as well as complete integration with all other aspects of the club's management framework.

When installed in tandem with Micropower's equally thorough Stock Management system the two offer complete control over all aspects of your merchandising; from stock ordering and maintenance to accurate accounting of the sale, from watchful scrutiny of staff to staffing levels and location and from tax implications to banking.

## MORE THAN A SIMPLE TRANSACTION

POS by Micropower offers many levels of benefits:

- It makes you money
- It saves you money through improved control
- It saves you time through easy integration with Accounts
- It improves your service to your customers

Consider the following examples:

- Create a new Member's record for example; it's immediately available in other modules, such as Facilities Management, POS, Account systems, and the Functions management module.
- Raise an invoice or post a payment to a member's account and the General Ledger is updated automatically.

## MICROPOWER FOR GOLF CLUBS

### Membership

Member Management  
Member Accounts Ledger

### Golf Administration

Competitions  
Handicapping  
Scorecard Printing  
Scorecard Scanning  
Ball Prize Ledger  
Leader Board

### Online Services

Electronic Tee Bookings  
Website Design and CMS  
Online Member Services  
Clubhouse Kiosk

### Financial Management

Financials  
Asset Register

### POS and Stock

Point of Sale  
Stock Control  
Pro Shop POS  
Independent POS  
Beverage Flow Metering  
Voucher Ledger  
Loyalty Points  
Proximity Reader  
Bar Coding

### Facility Management

Functions Bookings  
Accommodation  
Gymnasium  
Marina  
Access Management

### Human Resources

Payroll  
HR Management / Rostering  
Occ. Health and Safety

### Business Development

Reporting  
iseekgolf.com  
Data Mining and Messaging  
Photography

### Interfaces

Magnetic Swipe  
Stock Take Scanner

## **POS by MICROPOWER: FLEXIBILITY THROUGH INTEGRATION**

Marketing to customers via a POS system integrated directly with your general database offers unlimited flexibility and rewards:

### **Increased Gross Margin by reduced stock losses**

- Every 1% saved = \$1,000 per \$100,000 in Beverage Sales
- POS by Micropower integrates with Beverage Flow Monitoring
- Staff (RFI) identification on sales

### **Refine your selling prices by fine tuning your margins**

- Every 1% saved = \$1,000 per \$100,000 in Pricing Flexibility
- POS by Micropower offers the opportunity to model, fine-tune and analyse new pricing structures in advance. Changes can be pre-set to commence on any date.
- The convenience of rolling back previous pricing structures
- Unlimited Price shifts and discount levels to improve Revenue options
- PG POS identifies anomalous staffing levels and locations

### **Flexibility from Integration**

- Integration with Members accounts, House Levies and Loyalty ledgers offers flexibility for special management initiatives
- Integration with PG Loyalty Point and Voucher modules
- Integration with Function Bookings
- Integration with Time Sheets means staff can offer Time Sheet services from the Bar after hours or at any time
- Integration with Gaming Loyalty modules (Max Gaming (Qld) and Turbo (NSW))

### **Improved accuracy and efficiency**

- Simplified daily banking
- All accounts (purchase orders, creditors, general ledger) are processed automatically, reducing double handling delays and inefficiencies
- Roll Back Stock Takes

### **Increased mobility**

- Mobile POS Terminals
- Independent POS (stand alone) for isolated terminals
- The flexibility to expand and adapt to future eventualities

### **The Power of Information**

- POS by Micropower opens up marketing opportunities offered by data collection and "mining"



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